

Canadian Heavy/Civil Contractor gains efficiencies in reporting and performance with Vista™ by Viewpoint

Western Canada's Winvan Paving Ltd., has been a service oriented road builder for over 45 years. As Winvan grew, they wanted to insure that their internal procedures and processes grew with them, enabling them to continue both high customer satisfaction and efficient job performance. After a rigorous process, the 'The Good Guys', as Winvan is known in the industry, realized their software was not keeping up. As a result, they chose a software solution equipped with the features and functionality best suited for a busy heavy highway contractor. Winvan's Controller, Colin Siemens shared a few reasons why Vista™ by Viewpoint was selected as his company's new software suite.

According to Siemens, "Viewpoint Construction Software®'s functionality and overall service will be a better fit for our business. To be honest, the demonstration went so well, we were skeptical that the product could be as good as was demonstrated, but after conducting a thorough reference review, we were happy to find that everything we were shown was validated by current customers." He continued, "We are especially excited with the reporting and invoicing capabilities of Viewpoint and the company's focus on providing outstanding customer support."

Explaining further, Siemens was happy to learn that Viewpoint has been doing significant business in Canada and already had the appropriate Canadian regulatory updates. "We were very pleased to hear that Viewpoint had all of the Canadian T4 and T5 updates approved by the Canadian Revenue Agency before their December regulatory release."

Siemens looks forward to working with Viewpoint and discovering new efficiencies and reporting capabilities with Vista. He concluded, "Viewpoint's software functionality was better at molding to our business and the performance of the Viewpoint team was far superior to what we've experienced in the past."

CUSTOMER OVERVIEW

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Heavy/Civil

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